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Published by the Manatee County Port Authority, Port Manatee Directory 2021 is the latest edition of the authorized, comprehensive resource guide of one of Florida’s fastest-growing seaports. Prior editions of Port Manatee’s official directory have been recognized with awards from the American Association of Port Authorities and other entities.

Please be sure to visit www.portmanatee.com for the latest information on Port Manatee.

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Welcome to Manatee County’s dynamic seaport

Dear Port Manatee community:

What a blessing to have the opportunity to serve as board chairman of one of Manatee County’s most dynamic attributes!

Generating $3.9 billion a year in economic impacts, self-supporting Port Manatee provides for more than 27,000 direct and indirect jobs – all without taking a penny from local property taxes – and we look forward to expanding upon port-related employment, including for the people of the North River area of Manatee County.

Personally speaking, it is a particular privilege to be the first African American chosen to chair the port board. It is not just an honor but moreover a responsibility, to be addressed with the same steadfast dedication as the role I have embraced since 2018 as a member of the Manatee County Commission and the positions I hold as executive director of the Palmetto Youth Center, head boys’ basketball coach at Palmetto High School and among leaders of the Barbershop Men of Prayer mentoring program in Manatee and Sarasota counties, as well as, earlier in life, as a logistics officer in the U.S. Army.

As Manatee County’s seaport enters its second half-century, we look to benefit from maximizing use of the 1,100 acres within Port Manatee’s boundaries plus, boosted by numerous development incentives, more than 5,000 acres just beyond port gates.

Even as the COVID-19 pandemic shook the world, Port Manatee safely handled a record flow of containerized cargo in fiscal 2020 while forging ahead with key infrastructure enhancements, including almost doubling the size of the bustling dockside Southport container yard.

As a native son of Manatee County, it is a distinct joy to work with board colleagues, port administration and the full spectrum of stakeholders in setting the course for Port Manatee’s next 50 years of contributions to the advancement of global commerce and the prosperity of our community.

In appreciation of the opportunity to serve,

Reggie Bellamy
Chairman
Manatee County Port Authority

For more than 50 years...
Port Manatee’s governing body

As a dependent special district created by the Florida Legislature, Port Manatee’s governing body is the seven-member Manatee County Port Authority, or MCPA for short. Members serve four-year staggered terms, with annual election of officers. The authority sets policy and approves major expenditures for Port Manatee. It consists of the seven members of the elected Manatee County Commission, but with distinctly separate officers and financial accountability.

Serving dual roles as port authority members and county commissioners provides exceptional understanding of the port’s $3.9 billion annual economic impact and motivates a commitment to ensure economic health and competitive viability.

The MCPA board has traditionally met on the third Thursday of each month at 9 a.m. on the third floor of the Port Manatee Intermodal Center, 1905 Intermodal Circle, Palmetto, FL 34221. The schedule and location shifted during 2020 due to the COVID-19 pandemic. Please check the “Port Authority Agenda” information under the “IMPORTANT INFO” tab at www.portmanatee.com for current meeting status. Meetings are open to the public.

Port Manatee’s mission statement

The mission of Port Manatee is to be a powerful catalyst of countywide economic growth and hub of trade-related activity, by developing diversified and competitive deepwater shipping facilities and conducting maritime-related activities in a profitable and environmentally responsible manner.

—Adopted in open session June 19, 1996
Moving forward in a year like no other

Dear friends of Port Manatee:

While 2020 was clearly a year like no other in its half-century of history, Port Manatee is continuing to move forward with growth and expansion, underscoring its role as a dynamic global trade hub at the vibrant gateway of burgeoning Southwest and Central Florida markets.

Port Manatee’s strategically diverse mix of operations and revenue streams is facilitating sustaining success even amidst the tragic worldwide COVID-19 pandemic.

In fact, by safely maintaining operations, Port Manatee has not lost a step meeting key cargo needs that are all the more imperative in the present challenging environment. These include supplying petroleum products to fill the region’s gas tanks; citrus juices and tropical fruits bursting with immunity-supportive vitamin C; and wood pulp used in manufacture of much-in-demand toilet paper.

The fiscal year ended Sept. 30, 2020, saw a record 88,466 twenty-foot-equivalent units of containerized cargo cross Port Manatee docks – a remarkable 55 percent increase over the preceding 12-month period. To continue to meet skyrocketing demand, the port is completing a near-doubling of its dockside container yard while pursuing a far-more-ambitious initiative to significantly expand its Northport cargo berth area.

Although we necessarily had to call off planned festivities to celebrate the 50-year anniversary of the October 1970 dedication of Port Manatee, 2020 proved to be a remarkable year indeed, in which Manatee County’s self-sustaining seaport once again demonstrated its enduring resilience and, moreover, its indelible prominence as an essential contributor to the socioeconomic well-being of Manatee County and beyond.

Most cordially yours,

Carlos Buqueras
Executive Director
Manatee County Port Authority
Port Manatee’s world-class leadership team

Combining to offer more than two centuries of industry experience, including in moving diverse cargos on Tampa Bay, Port Manatee’s world-class senior staff team manages day-to-day operations at Port Manatee. Business development leaders have traditionally traveled the world to carry out initiatives to retain and expand the port’s wide-ranging commercial activities.

Several members of this dedicated team of trusted trade and transportation professionals hold advanced certification and licensing, including as Certified Port Executives (CPE™).

The leadership team’s unique understanding of the Southwest and Central Florida region and its benefits, as well as the greater global maritime commerce community, is integral to the advancement of new opportunities.

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Port Manatee advances expansion and growth for next half-century

From its roots a half-century ago as a humble agricultural shipping center, Port Manatee has strategically blossomed as a vibrant gateway for diverse global trade.

With nearly $40 million in capital improvements planned through 2023, Manatee County’s dynamic seaport is purposefully proceeding to ensure that the next 50 years and beyond bring even greater benefits to those who live and work in Southwest and Central Florida.

When Port Manatee was formally dedicated Oct. 29, 1970, its founders likely never anticipated the vast significance the seaport would assume both locally and internationally from its position near the entrance to Tampa Bay on Florida’s Gulf Coast. But, as the West Coast of the Sunshine State flourishes, the port is benefiting from rapid regional growth and its propitious positioning across Gulf waters from Mexico and as the closest U.S. deepwater seaport to the recently expanded Panama Canal.

Guided by an updated master plan and the foresighted wisdom of the Manatee County Port Authority, the seaport is advancing a host of crucial infrastructure endeavors, including:

A new half-century is dawning at Port Manatee, with strategic growth poised to significantly build upon the seaport’s role as preferred commercial hub serving Southwest and Central Florida.
Dockside container yard expansion

Targeted for mid-2021 completion, the $8.3 million project to nearly double the size of Port Manatee’s dockside container yard promises to add 9.3 acres to the existing 10-acre paved facility adjoining Port Manatee’s Berth 12 and 14 docks.

The undertaking, with 50 percent funding through a Florida Department of Transportation grant, includes paving, drainage infrastructure and high-mast lighting, as well as the installation of 460 new electrical receptacles for plugging in refrigerated cargo containers, to bring Port Manatee’s total contingent of such reefer plugs to 908.
Trailer transfer facility

A new throughput-maximizing facility opened in early April 2020, helping speed shipment of fresh produce to consumers of Florida and beyond. Swiftly completed in three months at a port investment of $916,093, the 3.6-acre transfer facility offers room for 120 trailers and optimizes capabilities for expediting movement of cargo by freeing up near-dock yard space for stacking as many as 300 containers at a time.

Northport berth area extension

Boding to be Port Manatee’s largest single infrastructure enhancement in decades, the construction of extended berthing at Northport could see a start as soon as late 2021. With $15 million in state grant funding along with a 25 percent port match, a significant portion of the project’s cost had already been secured as 2020 drew to a close.

Once the 600-foot extension of the existing 1,200-foot-long berthing area is completed, Northport’s Berth 4 and 5 docks will be able to simultaneously accommodate two large cargo vessels.

Further Northport expansion is being eyed as well, with potential to add ship-to-shore cranes, more berthing space and an additional container yard.

Additional berth enhancements

Recent investments of $2 million have upgraded capabilities at existing berths at Port Manatee, which offers 10 40-foot-draft berths serving container, bulk, breakbulk, heavylift, project and general cargo customers.
North security gate expansion
The $2 million project to double the number of exit lanes at Port Manatee’s North Gate security complex, as well as complete access control system upgrades, is on target to be operational in early 2021, easing egress for increasing volumes of truck traffic.

South security gate expansion
The $1 million effort to expand the port’s South Gate with an extended canopy and additional lane capacity is advancing toward projected late 2021 completion under a progressive design-build contract.

Warehouse improvements
More than $1.1 million in portwide warehouse improvements, including six additional transloading docks at Warehouse 2, already are increasing ability to efficiently move growing volumes of cargo, with future plans calling for construction of more warehouse facilities for both temperature-controlled and non-chilled cargos.

Portwide road and rail improvements
Throughout Port Manatee, $4 million in recent improvements to roadways and the port-owned short-line railroad are further easing cargo flows.
Port Manatee container trade surging

With its containerized cargo volume more than doubling over the course of just two years, Port Manatee is increasingly fulfilling regional consumer demands for goods ranging from fresh produce to appliances while also moving significant tonnages of bulk and breakbulk commodities.

In its fiscal year ended Sept. 30, 2020, an all-time-high 88,466 twenty-foot-equivalent container units crossed Port Manatee docks, up 54.6 percent from the preceding 12-month period, during which the port saw moves of 57,239 TEUs. That fiscal 2019 figure was up 49.2 percent over fiscal 2018, when 38,361 TEUs moved through the port.

Port Manatee’s vibrant container trade is being driven by robust growth of Port Manatee-based World Direct Shipping, which has been importing produce and other goods from Mexico since 2014, and Fresh Del Monte Produce Inc., which is in its fourth decade of bringing Latin American fruit to the port.

In fiscal 2020, Port Manatee enjoyed moves of:
- A record 88,466 twenty-foot-equivalent units of containerized cargo;
- Containerized cargo tons totaling a record 668,672;
- Total cargo tonnage of 9,327,183;
- Liquid bulk tonnage of 5,957,157;
- Dry bulk tonnage of 1,866,383; and
- General cargo tonnage of 531,019.

Construction aggregate, including that used for Florida highways, is among the diverse cargos moving across docks at Port Manatee.

Increased moves of lumber helped drive a 9.3 percent rise in general cargo throughput at Port Manatee in the fiscal year ended Sept. 30, 2020.
Port Manatee’s success depends on numerous industry partners

Port Manatee counts on mutually beneficial relationships with a host of industry partners to keep growing volumes of varied cargos efficiently flowing across its docks.

The five companies furnishing stevedoring services at Port Manatee are:

- **Carver Maritime LLC**, under a long-term marine terminal operating agreement begun in 2018, offering an extensively renovated 18-acre facility with deepwater access for handling aggregate and other bulk materials along with a laydown area for accommodating breakbulk and project cargos;

- **Federal Marine Terminals Inc. (FMT)**, a subsidiary of Fednav Ltd., with a recently enhanced dedicated equipment fleet, supplying full-service operating capabilities in handling a broad spectrum of cargo types – from containers to breakbulk forest products to bulk cements to oversize project units;

- **Kinder Morgan Port Manatee**, part of North America’s largest independent terminal-operating company, with more than 150 strategically located terminals, serving with high standards the Port Manatee needs of customers moving outbound and inbound bulk cargos for more than a decade and a half;

- **Logistec Gulf Coast LLC**, a joint venture created in 2017 between Gulf Coast Bulk Equipment Inc. and Logistec USA Inc. to furnish specialized stevedoring and related services for a vast array of bulk commodities, with dedicated equipment featuring world-leading clamshell buckets and hoppers; and

- **Logistec USA Inc.**, providing high-quality specialized cargo handling, port logistics and value-added services to a diverse customer base at Port Manatee and one Liebherr since 2003, with more than 100 pieces of equipment, including two Gottwald mobile harbor cranes, each with lifting capacity of 100 metric tons.

The November 2020 maiden call of the *Del Monte Harvester* continues the trend of longtime port tenant Fresh Del Monte Produce Inc. to increasingly deploy container vessels in its importation of bananas, pineapples and avocados.
The two tug operators serving Port Manatee are:

- **Marine Towing of Tampa LLC**, with a family maritime history dating back to the 1850s and a pioneer in use of highly versatile tractor tugs, serving Tampa Bay since 1999; and
- **Seabulk Towing**, a SEACOR Holdings Inc. company, embracing a six-decade-plus commitment to health, safety and environmental stewardship, operating a modern fleet of tractor tugs and conventional tugs, including U.S.-built advanced Rotortugs.

Among Port Manatee’s major tenants and stakeholders are (in alphabetical order):

- **AMEsalt**, importing salt used for nonedible purposes, such as swimming pool and water treatment;
- **Arrow Terminals Inc.**, handling forest products and related goods via 465,000 square feet of warehouse space;
- **Citrosuco North America Inc.**, shipping citrus juice products through Port Manatee;
- **Fresh Del Monte Produce Inc.**, in its fourth decade operating at Port Manatee, importing bananas, pineapples, avocados and other produce through its on-port distribution center;
- **Gulfstream Natural Gas System LLC**, importing natural gas used by Florida Power & Light Co.;
- **Konecranes**, with two high-productivity Gottwald mobile harbor cranes in operation for a decade at Port Manatee;
- **Louis Dreyfus Commodities**, shipping citrus juice products through Port Manatee;
- **Martin Marietta Inc.**, operator of facilities for handling aggregate rock shipments;
- **Port Manatee Ship Repair and Fabrication LLC**, providing industrial services for vessels trading in the Gulf of Mexico region and beyond;
- **TransMontaigne Product Services Inc.**, importing fuel oils and diesel;
- **World Direct Shipping (WDS)**, a dynamic ocean carrier headquartered at Port Manatee, offering the fastest short-sea link between Mexico and the U.S. Southeast since 2014, and extending its agreement with the port in 2020 while adding a third vessel to its weekly services; and
- **World Fuel Services**, which recently established a marine fuel supply hub at Port Manatee.

Companies benefiting from locations just off Port Manatee property include such businesses as:

- **Air Products and Chemicals Inc.**, which in 2014 dedicated a 32-acre facility for making massive liquefied natural gas heat exchangers, expanding the plant by an additional 5 acres in 2018;
- **Allied New Technologies 2**, a provider of water treatment chemical products, constructing a $60 million manufacturing facility across U.S. 41 from the port; and
- **Port Manatee Commerce Center**, a 314,143-square-foot, six-building industrial park complex providing near-dock multimodal transloading facilities.
International Trade Hub at Port Manatee facilitates vibrant worldwide commerce

Serving since 2014 as a dynamic facilitator of flourishing global commerce, the International Trade Hub (ITH) at Port Manatee productively connects businesses of Southwest and Central Florida with vital worldwide markets.

Based since its founding at the Port Manatee Intermodal Center, the International Trade Hub at Port Manatee opened its third overseas office in early 2020, launching a full-service location in Santiago, Chile, staffed by representative Guillermo Patricio Guzmán Marin, who brings to his role three decades of experience in world trade and related disciplines. A year earlier, the hub opened similar offices in Medellín, Colombia, and Barcelona, Spain. And, in 2021, a fourth overseas office is targeted for opening in Buenos Aires, Argentina.

With these added presences in major global markets, businesses of Manatee County and beyond, as well as their counterparts abroad, are further extending access to foreign direct investment opportunities and other prospects for beneficially engaging in international trade.

The hub provides expert advice and support tools to local and global firms, assisting them with production, distribution and related activities, including development of innovative supply chain solutions.

Although the COVID-19 pandemic put a damper on some of its planned in-person functions in 2020, the hub traditionally has, over the years, conducted expo-style showcases throughout Florida and has received visits from high-level government and trade officials representing more than a dozen nations, including Argentina, Canada, Chile, Colombia, Costa Rica, Dominican Republic, Ecuador, El Salvador, Germany, Guatemala, Honduras, Japan, Mexico, Peru, Poland and Spain.

Interestingly enough, the very name of the International Trade Hub at Port Manatee is consistent with carrying out the port’s mission statement, as adopted by the Manatee County Port Authority in 1996, which calls for the port to serve as a “hub of trade-related activity.”

Visit the hub’s website – at www.internationalhubportmanatee.com – for more information.

Supporters of the International Trade Hub at Port Manatee

Companies associated with the International Trade Hub at Port Manatee
Safety and security take on new significance amidst pandemic

Safety and security have always been utmost priorities at Port Manatee, but, when the global COVID-19 pandemic struck in 2020, they took on even more importance, as essential workers kept critical commerce flowing while implementing vital health procedures.

Workers of terminal operators and tenants joined Manatee County Port Authority employees in adopting protocols established by Manatee County, the U.S. Coast Guard, U.S. Customs and Border Protection and U.S. Centers for Disease Control and Prevention, including requirements for wearing of masks and maintaining social distancing, so as to minimize the potential for spreading deadly disease.

Inside the Port Manatee Access Control Center, the queuing layout has been reconfigured, Plexiglas barriers installed and a touchless, cashless credit card system for collection of security-related fees implemented.

Port Manatee's dedicated team of highly trained professionals has continued to provide around-the-clock surveillance and protection. Meanwhile, port and tenant workers whose duties do not require regular physical presence at the port began working remotely from home as much as possible to reduce contacts.

Expansion of the port's north security gate complex moved toward early 2021 completion, while some of Port Manatee's longstanding security-related initiatives have adapted to the new reality. For example, the Zone Watch program of Port Manatee and the U.S. Coast Guard switched from in-person training to an interactive online format. The cooperative community-based program provides prescreened and trained recreational boaters access to a prime fishing area surrounding manmade island Manbirtee Key while the credentialed Zone Watch members furnish an extra level of security for the seaport.

In addition, Port Manatee's security force engaged in storm preparations and response during 2020's record hurricane season, helping to keep fuel and other crucial goods moving.

The past year also brought Port Manatee a federal security grant of $813,090 – the latest award under the Port Security Grant Program of the U.S. Department of Homeland Security's Federal Emergency Management Agency.

The 2020 grant, which brings to more than $13 million the total such support for Port Manatee security initiatives since 2005, is being augmented with a 25 percent port match of $271,030, to allow the port to:

- Update and expand the port's video security and surveillance system;
- Replace about 2 1/2 miles of outdated fencing to bolster security along the port's north perimeter;
- Procure and service upgraded radio communications equipment, making it compatible with the recently enhanced Manatee County emergency response system; and
- Replace the engine of the port's shallow-water response vessel, which is crucial to enforcement of security zones, including in areas inhabited by seagrasses.

A $150,000 Florida Department of Transportation grant, with a $50,000 port match, has facilitated an expansion of Port Manatee's security vehicle fleet, with addition of six specially equipped pickup trucks plus a multipassenger van for seafarer transport, affordably purchased under a state competitive bid contract.

And, with its implementation of enhanced cybersecurity measures, Port Manatee has earned federal recertification as a member of U.S. Customs and Border Protection's Customs-Trade Partnership Against Terrorism (C-TPAT) program, streamlining the clearance of import shipments of trusted port users while boosting overall portwide security. Port Manatee has continuously held C-TPAT certification since 2016.
Outside the Port Manatee Access Control Center, security team members demonstrate procedures of wearing masks and keeping appropriate social distance during unprecedented times.

Inside the Port Manatee Access Control Center, a reconfigured queuing layout and a cashless, touchless method for fee collection are among measures deployed to minimize contact.

Throughout Port Manatee, essential workers have kept commerce safely moving amidst the COVID-19 pandemic. Donning masks and maintaining social distancing include those from Fresh Del Monte Produce Inc. (top left), Federal Marine Terminals Inc. (top right), the Port Manatee maintenance team (lower left) and Port Manatee administration (lower right).
Port Manatee steps up contributions to community’s social well-being

While the COVID-19 pandemic forced cancellation of planned events surrounding the 50-year anniversary of Port Manatee’s October 1970 dedication, the worldwide health crisis did not stop the seaport from maintaining its role as a vital contributor to the social well-being of Manatee County beyond its $3.9 billion annual economic impact.

Indeed, in times of unprecedented need, Port Manatee and its business partners have stepped up their efforts in addressing pressing community concerns.

At a time when food insecurity was reaching a peak, longtime port tenant Fresh Del Monte Produce Inc. teamed with stevedoring firm Logistec USA Inc. and Port Manatee in donation of more than 70,000 boxes of pineapples, bananas and melons to local food banks and charitable organizations, including United Against Poverty, Feeding Tampa Bay and the on-port Anchor House seafarer ministry.

Meanwhile, the Port Manatee Propeller Club, a not-for-profit service organization made up of port stakeholders, adapted to the times in its traditional collection and donation of supplies for two Title I schools in Palmetto. For several years, the Propeller Club’s back-to-school drive has furnished basic classroom supplies such as pencils and paper, and, in 2020, the program was expanded to include cleaning materials to help protect personal health of students and teachers at James Tillman Elementary School and Palm View Elementary School.

The Port Manatee Propeller Club, chartered by the Propeller Club of the United States, continues to contribute to the community in numerous other ways, too. Its annual golf classic, held each year since the chapter’s 2005 founding, went on in 2020, with masking and social distancing measures in place, raising thousands of dollars for college scholarships for local high school graduates pursuing maritime industry careers. The club, which shifted to holding its meetings via Zoom, also participated in the 2020 Giving Challenge, making donations to Boys & Girls Clubs of Manatee County and Meals on Wheels PLUS of Manatee.

In 2020, Port Manatee’s fifth annual Trucker Appreciation Day event took on a different look from prior years as well. Instead of being greeted by grills cooking hot dogs and hamburgers, essential behind-the-wheel workers approaching the port’s main gate complex on Sept. 18 were welcomed by masked volunteers handing out prepackaged lunches and event tote bags brimming with goodies, including T-shirts created for the day, emblazoned with the words “I am an essential worker” above Port Manatee’s 50-year-anniversary insignia and the logos of sponsors. Protective masks bearing the event motif and specially branded containers filled with hand sanitizer were among tote bag items of particular value in these times.

Joining Port Manatee in sponsoring the 2020 Trucker Appreciation Day event were cement industry leader Ash Grove; stevedoring firms Carver Maritime Manatee,Federal Marine Terminals, Kinder Morgan Port Manatee, Logistec Gulf Coast and Logistec USA; Manatee Truck & Trailer Wash; fuels importer TransMontaigne Partners LP; and Port Manatee-based ocean carrier World Direct Shipping.

Oct. 29, 2020, was proclaimed Port Manatee Day in recognition of the Golden Anniversary of the diverse port’s dedication.
Plentiful incentives encourage business both at and around Port Manatee

A host of incentives help encourage businesses to flourish not only on the 1,100 acres within the boundaries of Port Manatee but also on more than 5,000 acres just outside the port’s gates.

From lucrative grants and expedited permitting to significant import duty savings, multiple business development districts and a wide-reaching foreign-trade zone stimulate burgeoning commerce at and around Manatee County’s seaport.

The Florida International Gateway Improvement District, which extends east of Interstate 75 between Manatee County’s north border and Buckeye Road to the south, inclusive of Port Manatee, directs revenues from the port area into the Port Manatee Improvement Trust Fund in support of various port-related activities in the district.

Within this district is the Florida International Gateway (FIG) itself, encompassing nearly 5,000 acres of largely undeveloped land proximate to Port Manatee, offering an array of incentives to attract logistically focused manufacturing, processing, warehousing and distribution facilities through cooperative efforts of the Manatee County Port Authority, Manatee County Government and the State of Florida.

The Planned Development Encouragement Zone (PDEZ) established by Manatee County facilitates preapproval of a variety of uses on lands in the port’s vicinity, providing non-expiring entitlements.

In addition, the Manatee County economic development team offers expedited review of all county permitting related to building and development in the Port Manatee area, while economic development incentive (EDI) grants are available on a customized basis to companies creating a minimum of five high-wage jobs in the port area. Also, a multimodal transportation impact fee incentive proffers qualifying businesses relief from road impact fees. Even further incentives are furnished by several local and state economic development agencies.

With benefits extending throughout a still-broader geographical range, Port Manatee’s Foreign-Trade Zone No. 169 (FTZ No. 169) allows many businesses within a 60-mile radius or 90-minute drive of the port to defer, reduce or often eliminate costly U.S. Customs duties on products imported into the United States. For more on FTZ No. 169, contact Malcolm Edwards, Port Manatee’s senior manager for trade development, via email at medwards@portmanatee.com or by phone at 941-722-6621, ext. 341.
‘Green’ commitment is priority in everything Port Manatee does

Dedication to environmental consciousness underscores everything done at Port Manatee, serving as a key component of infrastructure enhancements and as the foundation for proactive “green” initiatives.

A number of these efforts have garnered recognition from such entities as the U.S. Environmental Protection Agency and the hemispheric American Association of Port Authorities, including transplantation of seagrasses in support of healthy waters in a 400-acre management area, as well as development, in concert with Audubon Florida and Gulfstream Natural Gas System, of the 60-acre manmade island, dubbed Manbirtee Key, as a thriving bird sanctuary.

Port Manatee also has teamed with Eckerd College, the Gulf Shellfish Institute and Manatee County-based Bay Shellfish Co. in placement of more than 600,000 juvenile native-species clams in bay waters off port docks. The clams filter water and deposit seagrass-encouraging nutrients, thus improving water quality and supporting a healthy marine ecosystem.

The port’s short-line railroad operates low-emission diesel-electric locomotives, while recent berth enhancements have included installation of baffle box systems for efficiently removing potentially concerning materials.

In addition to the port’s own efforts, including those in concert with ecologically focused partners, Port Manatee holds all of its tenants and users to meeting or exceeding federal and state environmental requirements as part of their tariff documents.

In support of a healthy ecosystem, hundreds of thousands clams are prepared to be put in waters off Port Manatee to replace those lost due to a hurricane.

White pelicans, left, and manatees are among wildlife commonly found on and in clear waters at Port Manatee, which places a priority on environmental consciousness.
Port Manatee by the numbers …

Ideally located gateway serves dynamic markets

Port Manatee is the closest U.S. deepwater port to the recently expanded Panama Canal, in addition to offering direct links across the Gulf of Mexico to burgeoning Mexican manufacturing centers.

Port Manatee’s propitious positioning near the Gulf of Mexico’s entrance to Tampa Bay offers an ideal global gateway to the fast-growing consumer markets of Southwest and Central Florida while being situated amid the Sunshine State’s largest concentration of distribution centers.

With more than 21.5 million residents, Florida recently surpassed New York to become the third-most-populous U.S. state, behind only California and Texas. Also, in a typical year, Florida hosts 120 million visitors, the vast majority of whom stay within a three-hour drive of the port.
More than 8 million Floridians live within a two-hour drive of Port Manatee.

Majority of Florida’s nearly 130 million annual visitors are within a three-hour drive of Port Manatee.

Relying upon two environmentally friendly diesel-electric locomotives as the workhorses of its intermodal operations, Port Manatee Railroad moves goods between ship docks and the 20,000-track-mile CSX Transportation rail network.
In fiscal 2020, Port Manatee enjoyed moves of:

- Nearly 400 millions gallons of fuel
- 1 billion bananas
- 48 million pineapples
- 35 million avocados
- 57 million gallons of orange juice

**Vast array of global cargo moves through Port Manatee**

The more than 9 million tons a year of cargo moving through Port Manatee include a broad range of commodities, representing imports from and exports to countries of Latin America, Europe, Africa, Asia and Australia.

**IMPORT**

**Top international trading partners, by value**
- Mexico
- Brazil
- Turkey
- Argentina
- Costa Rica
- Egypt
- Peru
- Canada
- Guatemala
- Nicaragua

**Top commodities, by value**
- Tropical fruits and vegetables
- Citrus juices
- Aggregates
- Aluminum
- Forestry products

**EXPORT**

**Top international trading partners, by value**
- Colombia
- Guatemala
- Brazil
- Australia
- Costa Rica
- Peru
- El Salvador
- Honduras

**Top commodities, by value**
- Fertilizer
- Project cargo
- Steel
- Paper products
- Vehicles
Multiple cranes

Port Manatee offers two Gottwald HMK 6407 mobile harbor cranes and one Liebherr mobile harbor crane capable of handling containers, bulk, breakbulk, heavylift and general cargos at multiple berth locations.

Gottwald crane specifications:
- Greatest tandem lift capability of any Florida port authority (165 tons)
- Lift capacity of each crane of 100 tons at 80 feet
- Reach capability across 13-container width
- Each able to move as many as 25 containers per hour
- Hoisting speeds of 66 feet per minute for 100 tons, 132 feet per minute for 45 tons
- Maximum radius each of 167 feet
- Height each of 131 feet
- Height each of 257 feet from ground with boom elevated to 36-foot radius point
- Eye view from operator’s cab of 85 feet
- Operational weight each of 460 tons

Port Manatee by the numbers …

Port Manatee’s mobile harbor cranes team with shipboard gear in moving cargo on and off of vessels calling at the port’s berths.
40-foot-draft channel

Port Manatee is just 12 miles from the Egmont Key pilot station, including 2.95 miles from the intersection of Cut B with the main Tampa Bay Shipping Channel.

The channel and berthing areas are maintained at the design depth of 40 feet at mean low water.

The channel width at the toe of slope is 400 feet.

The turning basin has a diameter of 1,300 feet, capable of accommodating Panamax vessels.

Ten 40-foot-depth berths

Berths 4, 5, 6, 7, 8, 9, 10, 11, 12 and 14 are each maintained at 40-foot design draft at mean low water.

More refrigerated plugs

Recent installation of 460 new electrical receptacles for plugging in refrigerated cargo containers brings Port Manatee’s total contingent of such reefer plugs to 908, with further expansion in the immediate future.
Tenants & facilities

1. Transit Shed #3
2. Carver Maritime Manatee
3. Carver Maritime Manatee
4. Kinder Morgan
5. TransMontaigne Product Services Inc.
6. TransMontaigne Laboratories
7. Anchor House Mission
8. Federal Marine Terminals Shop
9. Transit Shed #2 - Chill
10. Berth 8 Pad
11. Ash Grove South
12. Port Manatee Scrap Metal
13. Transit Shed #1
14. Alpico International
   - Transit Shed #7 • Harris Intermodal Complex
15. Port Manatee Forestry Terminal (PMFT) • Arrow Terminals
   - Transit Shed #10
16. Transit Shed #9
   - World Direct Shipping Office / FMT
17. Transit Shed #5
18. US Customs and Border Protection
   - US Department of Agriculture • Cruise Terminal
19. Port Manatee Administration Offices
   - Logistec USA Inc. • Chill Transit Shed #4
20. Fresh Del Monte Produce Office
21. Fresh Del Monte Produce
   - Chill Transit Shed #6
22. Chill Transit Shed #8
23. Container Yard w/Reefer Plugs
24. Port Manatee Open Storage
   - Zone B Truck Queuing/Storage
25. FPL/Transtate Pipeline
26. CSX Interchange Tracks
27. Intermodal Building • MCPA Chambers
   - International Trade Hub at Port Manatee
   - AMESalt • US Customs and Border Protection
   - World Direct Shipping
28. Operations & Maintenance Building
29. Carver Maritime Converyer
30. Truck Queuing Facilities
31. Access Control Center
32. Scale House
33. Supplemental Parking
34. Logistec Gulf Coast Cargo Pad
35. Florida Fish and Wildlife Conservation
36. Port Manatee Commerce Center
37. Transit Shed #11
38. Transit Shed #2 - Dry
39. Martin Marietta Materials Aggregate Yard
40. Vecenergy
41. Martin Marietta Conveyer System
42. Air Products
43. Intermodal Yard
44. Laydown Area w/Reefer Plugs
45. Manatee Ship Repair and Fabrication
46. Manatee Truck and Trailer Wash
47. Port Plaza
48. Intermodal Transfer Facility

Available lots

1. 10 acres, 0.37 mile from the dock
2. 6.5 acres, 0.45 mile from the dock
3. 26 acres, 0.76 mile from the dock
4. 21 acres, 0.22 mile from the dock
5. 5 acres, 130 feet from the dock
6. 21 acres, 520 feet from the dock
7. 24 acres, 130 feet from the dock
8. 32 acres, 1 mile from the dock, located off port
9. 10 acres, 1.7 miles from the dock, located off port

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Berth information

Berths 4 & 5

- Berth 4 - 616 feet
- Berth 5 - 616 feet
- 40-foot draft
- 130-foot asphalt apron
- Rail service
- Dry bulk
- Public
- Conveyor systems: 1,440-foot, 60-inch belt, 4,000-ton-per-hour capacity; 4,900-foot, 48-inch belt, 4,000-ton-per-hour capacity

Transit Shed #3:
- 32,900 square feet dry storage including 2,900 square feet office space
- Public
Berth 6
- 750 feet
- 1,458 feet, contiguous with adjacent Berth 7
- 40-foot draft
- 100-foot asphalt apron
- Rail service
- Dry bulk, liquid bulk and breakbulk
- Public
- Port-owned covered conveyor system to private cement mill with two silos
- Private office space

Berth 7
- 750 feet (1,458 feet contiguous with Berth 6)
- 40-foot draft and 100-foot asphalt apron
- Petroleum pipeline to tank farm
- Rail service
- Two fixed gantry conveyor loaders, 1,200-ton-per-hour capacity
- Dry bulk, liquid bulk and breakbulk
- Public

Kinder Morgan:
- 235,000 square feet of private dry warehouses
- Public/leased
Berth 8

- 783 feet, 40-foot draft
- 120-foot asphalt apron
- Petroleum pipeline to tank farm
- Dockside bunkering
- Pneumatic cement discharge system below dock surface, connecting 4 silos with 50,000-ton capacity
- General cargo, containers, breakbulk, chill, liquid bulk and project cargo
- Public

Transit Shed #1:
- 28,000-square-foot dockside warehouse for dry storage with 7,000 square feet of office space
- Public

Transit Shed #2:
- 111,000-square-foot dockside warehousing, featuring:
  - 51,000 square feet total temperature-controlled capacity
  - 60,000 square feet of ambient space
  - Public/storage agreement

Transit Shed #7/Harris Intermodal Complex:
- 109,500-square-foot dockside warehousing located 130 yards from dock, featuring:
  - 27,000 square feet of chilled space
  - 69,000 square feet of ambient space and 3,000 square feet of leased office space
  - 10,500-square-foot rail-side loading dock
  - Public/leased
Berth 9
• 788 feet (1,527 feet contiguous with Berth 10), 40-foot draft
• Roll-on/roll-off (ro/ro) ramp at east end
• 100-foot concrete/asphalt apron
• Petroleum pipeline to tank farms
• Dockside bunkering
• Rail service
• Roll-on/roll-off (ro/ro), general cargo, breakbulk, containers, liquid bulk and project cargo
• Public

Transit Shed #9:
• 167,500-square-foot dry warehouse, including 5,000 square feet of office space and 8,500 square feet rail-side and truck dock
• Public/storage agreement

Transit Shed #10:
• 140,000-square-foot dry warehouse
• Public/storage agreement

Transit Shed #5:
• 5,000-square-foot dry warehouse
• Public/storage agreement

Cruise Embarkation Terminal:
• 12,500 square feet
• Public

Berth 10
• 788 feet (1,527 feet contiguous with Berth 9), 40-foot draft
• 100-foot concrete/asphalt apron
• Petroleum pipeline to tank farms
• Dockside bunkering
• General cargo, containers, liquid bulk and breakbulk
• Public

Transit Shed #4 / Port Manatee Main Office:
• 45,000-square-foot, multiuse facility, including two 5,400-square-foot chilled rooms/leased
• 15,000 square feet of dry storage
• 15,000 square feet of leased office space
• 3,825-square-foot loading dock
• Public/leased
Berth 11

- 552 feet, 40-foot draft
- 75-foot asphalt apron
- General cargo, breakbulk, containers and liquid bulk
- Public

Transit Shed #6
- 58,000-square-foot chilled warehouse, featuring five independently temperature-controlled rooms totaling 48,000 square feet, as well as 10,000 square feet of office/shop space
- Public/leased

Transit Shed #8
- 66,000-square-foot chilled warehouse, featuring six independently temperature-controlled rooms
- Public/obligated
Berths 12 & 14

- Berth 12 - 800 feet
- Berth 14 - 800 feet
- 40-foot draft with 120-foot apron
- General cargo and containers
- 10-acre, first-phase intermodal yard
- Public

Transit Shed #11:

- 172,500-square-foot dry warehouse
- Public/storage agreement

Future Development:

- 52 acres of adjacent available land
From mariners to truckers, to longshoremen and more – PORT MANATEE and its family of tenants support thousands of jobs without local property tax support.

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<td>BMG Conveyor Services</td>
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<td>(941) 755-2636</td>
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<td>Brazil, Consulate</td>
<td>(305) 285-6217</td>
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<td>Breakwater International LLC</td>
<td>(832) 582-7547</td>
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<td>Briggs Equipment</td>
<td>(813) 626-4153</td>
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<td>Bynum Transport</td>
<td>(863) 967-3244</td>
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<td>Cargo Resources, LLC</td>
<td>(863) 860-3611</td>
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<td>Carolco Industrial Services, Inc.</td>
<td>(813) 247-6453</td>
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<td>(518) 756-2164</td>
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<td>(941) 723-2479</td>
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<td>CCC Transportation, LLC</td>
<td>(813) 621-3043</td>
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<td>(941) 764-4941</td>
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<td>Chile, Consulate General</td>
<td>(305) 373-8623</td>
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<td>(941) 429-7000</td>
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<td>(941) 723-4570</td>
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<td>Cliff Berry, Inc.</td>
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<td>CLP Transport Inc</td>
<td>(863) 510-6570</td>
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<td>CMF Transport, Inc.</td>
<td>(239) 834-1813</td>
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<td>(941) 698-4022</td>
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<td>Colonial Precast Concrete, LLC</td>
<td>(941) 698-4180</td>
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<td>Consolidated, LLC</td>
<td>(302) 654-9001</td>
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<td>Coreyco</td>
<td>(813) 898-2802</td>
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<td>(863) 537-1111</td>
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<td>CSL AMERICAS</td>
<td>(978) 922-1300</td>
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<td>(863) 307-9410</td>
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<td>DMT Radar Systems</td>
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<td>Eagle Transport Corp</td>
<td>(813) 626-3900</td>
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<td>East Bay Junk Yard</td>
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